# Session 2: CPD Program Strategy and Structure

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# Key questions to be addressed by this session:





- What strategic decisions need to be made to set up a CPD program?
- What factors impact strategy?
- What considerations are there for organizational structure?

# Learning Outcomes for this session:



- 1. Summarize the process of strategic decision-making for CPD
- 2. Determine key strategic decisions and the factors that influence those decisions
- 3. Evaluate elements of organizational maturity using the CAPA Maturity Model
- 4. Evaluate the impact of strategic decisions on organizational structure



### Agenda



- 2 2Organizational maturity
- 2 3Developing policies
- 2 4 Considerations for organizational structure



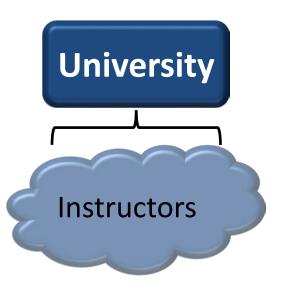
## 2 – 1: Strategic decision-making for CPD Programs

#### Strategic decision-making for CPD programs

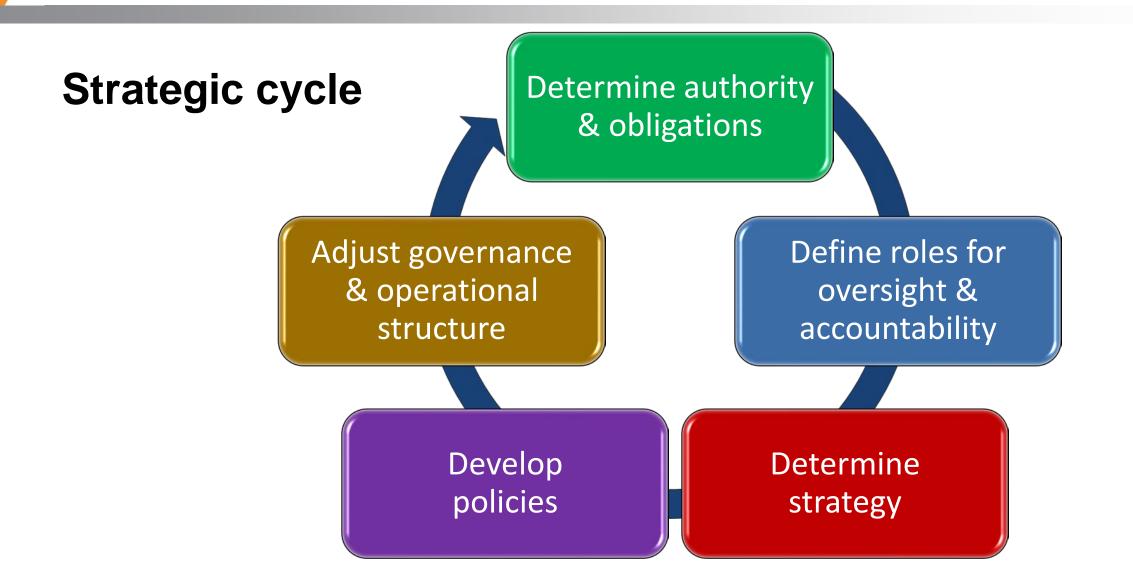
For any organization setting up a CPD or other training program:







#### Strategic decision-making for CPD programs



#### Determine authority and obligations

Determine authority & obligations

#### Organization's first step is to assess regulatory environment:

- » What are the organization's obligations for CPD?
- » What is its authority/jurisdiction to implement and enforce CPD policies?
- » What cooperative agreements are needed?

#### Determine authority and obligations

Determine authority & obligations

## What if the PAO doesn't have sole authority to require CPD?



- »In some jurisdictions, the responsibility and authority for requiring CPD may be split between the PAO and the government.
- »In these situations, the PAO is required to use best efforts to achieve compliance.
- » Strong dialogue and collaboration are needed between the PAO and the relevant agencies to achieve good practice.



#### Define roles for oversight and accountability

Define roles for oversight & accountability

## Establish governance structure and roles based on authority:

- » Establish roles of Board, management, other stakeholders to embed responsibility for CPD policy in the overall governance structure of the PAO
- » Determine who to include in strategic planning
- »Use strategic planning to make decisi decisions periodically as organization



#### Determine strategy - ACTIVITY

#### Part A:

What **strategic decisions** does the Board (or equivalent) have to make with respect to CPD?



- 1. Write a strategic decision question on each sticky note
- 2. Stick each note on the wall
- 3. Try to group decision questions on the wall together where similar



#### 1. Standards and requirements to comply with



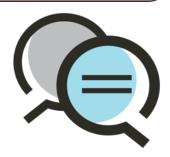
- »IES 7 minimal compliance or go beyond?
- »IES 8 minimal compliance or go beyond?
- »Other standards? (e.g., EU Audit Directive for statutory auditors)
- »Internal requirements? (e.g., Firm and university policies for education and training of professional members)

#### 2. Measurement approach and basic requirements



- »Input-based, output-based, or combination of both approaches?
- » Specific requirements? (need to be based on approach chosen)
- » Do we allow any exemptions from CPD requirements? (e.g., retirement, family leave)

#### 3. Additional requirements stipulated



- »Any mandatory competency areas (e.g., ethics, auditing, tax)?
- » Additional requirements for "specialist" roles (e.g., for auditors, tax advisors, engagement partners)?

#### 4. Role of PAO/Organization – "Provider" or "Access facilitator"



- » Provide CPD directly?
- » Facilitate access to CPD provided by others?
- » Partnering between stakeholders to facilitate compliance with standards and requirements?
- » Profit centre, break-even, free service, subsidized service?

#### 5. Flexibility allowed



- » Allow other learning activities (e.g., acting as mentor/mentee, new job responsibilities, etc.)?
- »Allow CPD from other sources to qualify, or only allow organization's CPD?

Determine strategy

#### 6. Accountability



- »Structure for reporting (e.g., paper-based or online? How much detail?)
- » How to monitor compliance? (e.g., auditing sample)
- »Appropriate sanctions for non-compliance? (e.g., administrative issue or ethics matter, fines, removal from membership)

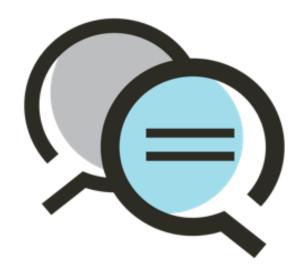
#### Determine strategy - ACTIVITY

#### Part B:

What **factors** should the Board (or equivalent) consider when making these decisions?



- 1. Write a factors relevant to each question on a sticky note
- 2. Stick each note on the wall under the most related question
- 3. Try to group factors on the wall together where similar



1. Standards and requirements to comply with (IES 7, II 8...)







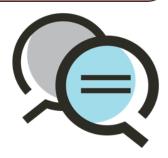
- » Current/desired IFAC membership status
- » Market recognition needs
- » Pressure/opportunity for global partnerships/collaboration etc.

#### 2. Measurement approach (input/output) and basic requirement



- » Decision re: input/output-based will drive requirements (e.g., Input-based = minimum 120 hours over 3 years...)
- » Current competence of members (actual and perceived)
- » Commitment of members to maintaining competence and familiarity with requirements (more difficult to understand and evaluate compliance with output-based approach if unfamiliar with concepts)
- » Ability of organization to assess competence directly (e.g., by periodic testing of members, practice review results, etc.)

3. Additional requirements stipulated (mandatory areas, additional requirements for specialists)



- » Competence gaps based on research, member input, discipline cases
- » Public perception (e.g., does organization need to be seen as more committed to ethics?)
- » Decisions re: IES 8 compliance
- » Relative "power" of organization versus members will there be resistance and can it be managed?

Determine strategy

#### 4. Role of PAO/Organization – "Provider" or "Access facilit



- » Members' perception of CPD valuable activity or rule to be complied with? (are they willing to pay for quality CPD?)
- » Are there other reputable sources available?
- » Can the quality of CPD provided by others be controlled by the organization?
- » Is there a market from non-members?
- » If intended to be a money-maker, are there also low-cost/free options?

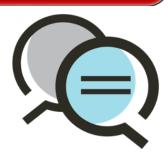


#### 5. Flexibility allowed (other activities, other sources)



- »Decision made re input- or output-based? (e.g., acting as mentor/mentee, new job responsibilities, etc. are easy to include in output-based)
- » Extent to which organization needs to control supply (based on quality concerns or finances)

6. Accountability (reporting, monitoring compliance, and sanctions)



- » Resources available for online/flexible reporting
- » Audit sample size needed based on risk
- » Authority for issuing sanctions





### 2 - 2:

## Organizational Maturity

#### Organizational maturity

#### Factors to consider are often tied to "maturity" of organization:

- » Recognition by public/government (e.g., authority)
- » Financial stability/autonomy
- » Robustness of infrastructure
- » Experience
- » Human resources available
- » Capacity
- » Public perception



#### Organizational maturity

## The Confederation of Asian and Pacific Account (CAPA) Maturity Model in Action:

- » A support tool that allows PAOs to be systematic about organisational development, at their own pace
- »Open approach and user-friendly interface
- »Helps PAOs to track progress on their commitment to excellence
- » Provides a holistic, proven and easy-to-scale framework that PAOs can interpret within their own context

Find it at: http://www.capa.com.my/maturity-model-guidance-series-cpd/



#### Policy:

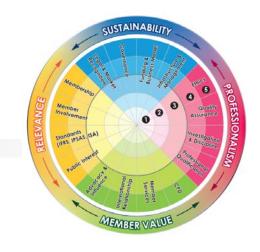


No CPD system or policy

Policy established but not monitored; active promotion of CPD and its importance

Policy monitored; noncompliance investigated and disciplined

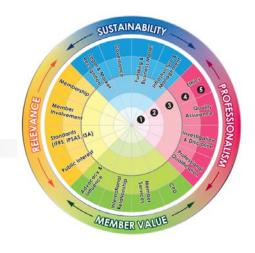
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#### **Staffing and oversight:**



Find it at: http://www.capa.com.my/maturity-model-guidance-series-cpd/



#### **Programs and delivery:**

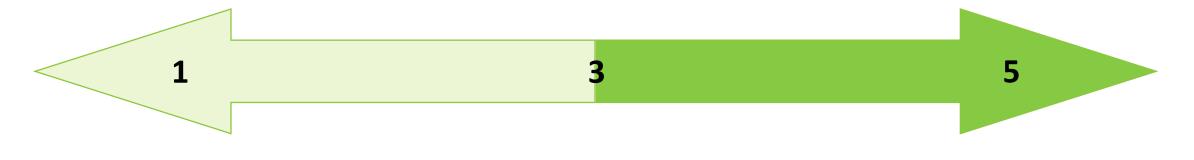
1 3

Volunteer trainers; limited, ad-hoc courses Reasonable training program;
Links with universities/other
training suppliers; Some
regular, competent
presenters; Fees generally
charged

Dynamic program: topics
evaluated/prioritised
Trainers accredited; Online
CPD options; Learning
outcomes verified
and measured



#### Compliance with IFAC Statement of Member Obligation



Not active

Defined plan to comply with SMO 2

Ongoing commitment to continuous improvement in addressing requirements of SMO 2



### 2 - 3:

# Developing policies



#### Policies to align with and support strategy

- »Management sets policies with Board approval
- » Policies need to align with strategic decisions, but may require iterations to get there (if short-term and long-term strategies differ)
- » Policies need to be set for all of the key strategic decisions
- » Policies are the bridge to operationalizing the program

#### Developing policies

#### The "Eat your vegetables" problem

- »PAOs are obligated to set CPD requirements, but members may not see the benefit/value
- »PAO needs to educate members and provide as much value as possible, but recognize that the PAO's obligation is to ensure members act in the public interest
- » Member wishes should (or must) be secondary



## 2 – 4: Considerations for organizational structure

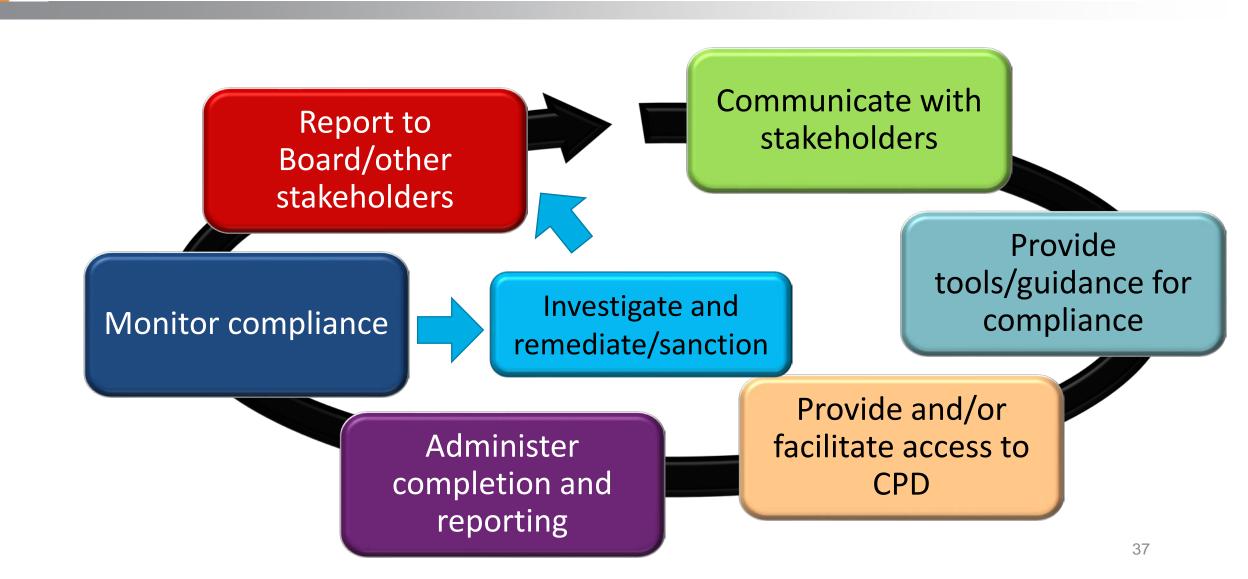
#### Organizational structure

Adjust governance & operational structure

#### Based on strategic decisions and policies established:

- »Any changes needed to Board mandate or committees?
- » Ensure clear definitions of Board/committee/staff roles
- »Ensure staff has been dedicated to support policies throughout operational cycle (see next slide)
- » Formalize cross-department linkages as needed
- »Ensure adequate training
- » Formalize reporting to Board

#### Operational cycle - based on strategy and policies



#### Operational cycle - based on strategy and policies



#### Organizational structure

Adjust governance & operational structure

## Administering and maintaining the CPD program involves many roles/departments:

- »CPD administration
- » Communications (with members and public)
- »IT systems and support
- »Member services
- » Investigations, ethics, and discipline
- » Practice review
- » Facilitating partnerships or approvals of third party providers



## Grab your clickers!



### Assessment question (for points)



## Which of the following statements is TRUE with respect to the strategic cycle?

- 1. Providing tools and checklists is a key part of determining strategy
- 2. After the key strategic decisions have been made, it is important to determine the organization's authority level.
- 3. Once CPD strategy is set, decisions should not be revisited unless the organization's level of authority changes.
- 4. Once decisions and polies are made, adjustments may be needed to the governance or operational structure to ensure that CPD roles are adequately supported.

### Assessment question (for points)



# Assume an organization has decided to follow an output-based approach to measuring CPD. Which of the following statements is MOST LIKELY to be TRUE?

- Members will be required to complete at least 120 hours of CPD in a three-year period.
- 2. Policies will recognize a broad range of activities such as mentoring, changing job roles, committee service, and so on as being relevant to CPD.
- 3. There will be no need for the CPD department to coordinate with other departments such as communications or discipline.
- 4. Monitoring compliance will require a smaller audit sample than if an inputbased approach were used.

### Assessment question (for points)



## A mature organization is likely to have which of the follows: characteristics? Select ALL that apply.

- 1. Policies are carried out by volunteers
- 2. A dedicated CPD department is in place
- 3. Trainers are accredited based on qualifications
- Strategic decisions are made by management, independent of the Board
- 5. Online CPD offerings are available



### Learning Outcomes Revisited



# Learning Outcomes for this session:



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# Questions? Comments?

Thank you!

