## Croatia EU Accession: case studies on reform and the acquis transposition

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Advancing quality assurance systems: trends and opportunities



Centre for Financial Reporting Reform





Road to Europe: Program of Accounting Reform and Institutional Strengthening



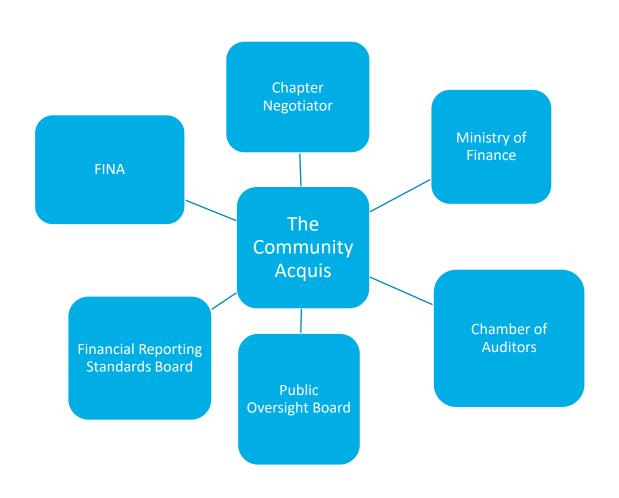
**EU-REPARIS** is funded by the European Union and is a part of **WB EDIF.** 



## The story

- » October 2009: Croatia presented their negotiating team for the chapter 6 at the first REPARIS Sr. Officials Workshop
- » Sharing an adventure of a group of people rather than technical knowledge
- » Based on interviews complemented by desk research
- » Aimed a empowering people for reform and providing
- » Only 50 pages

## The key actors



Chapter Negotiator Sinisa Petrovic

MoF: Damir Kaufmann

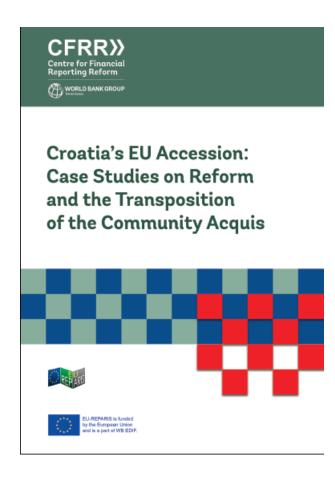
CoA: Tihana Mavric (QA)

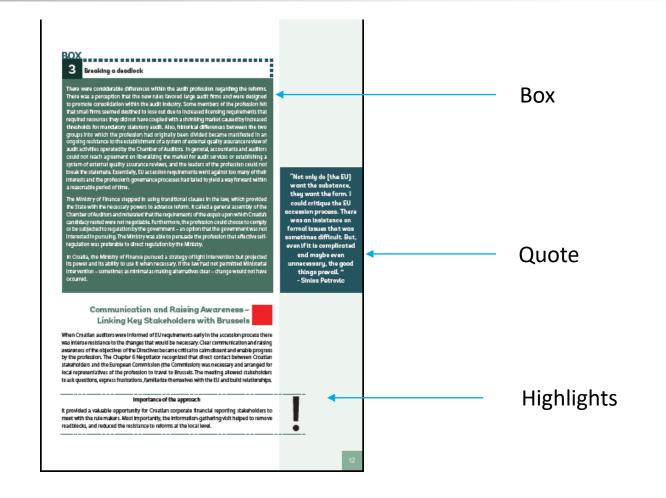
PO: Zeljko Faber, Ivan Cevizovic

FRSB: Ivica Smiljan

FINA: Dragutin Kovacic

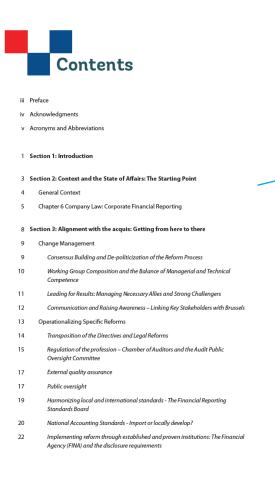
## The Book and its layout





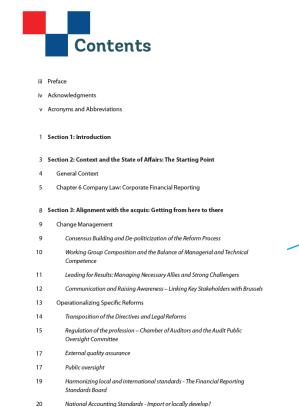
## 2 pages on the how to... Change management

Change Management



9	Consensus Building and De-politicization of the Reform Process
10	Working Group Composition and the Balance of Managerial and Technical Competence
11	Leading for Results: Managing Necessary Allies and Strong Challengers
12	Communication and Raising Awareness – Linking Key Stakeholders with Brussels

## 2 pages on the what... Specific reforms



Implementing reform through established and proven institutions: The Financial

Agency (FINA) and the disclosure requirements

13	Operationalizing Specific Reforms
14	Transposition of the Directives and Legal Reforms
15	Regulation of the profession – Chamber of Auditors and the Audit Public Oversight Committee
17	External quality assurance

Operationalizing Specific Reforms

## **Key Milestones in Croatia accession**

October 2001	Stabilization and Association Agreement (SAA) signed
March 2003	Application for EU membership
June 2004	Confirmation of Croatia's candidacy
October 2005	Accession negotiations began
June 2006	Formal commencement of Chapter Negotiations
June 2011	Closure of last of the 35 Negotiating Chapters
December 2011	Adoption of decision by European Council (EC) on Croatia's admission to the EU
December 2011	Accession Treaty signed by Croatia and the EU
July 2013	Croatia's accession to the EU

## Data on transposing the EU acquis an enormous task

- »80.000 pages of Official Journal pages
  - » To understand
  - » To "localize"
  - » To transpose"
  - » To "translate"
  - » To "implement"

## The acquis covered during accession

#### » 1<sup>st</sup> Council Directive

- » Publication of financial statements
- » Electronic access to companies' registry

#### » 4<sup>th</sup> Council Directive

- » Accounting and auditing requirements for annual accounts
- » Layouts for the financial statements
- » Deadlines for publication

#### » 7<sup>th</sup> Council Directive

- » Consolidation
- » Layouts
- » Audit Requirements

#### » 8<sup>th</sup> Company Law Directive

» QA − PO, requirements for statutory auditors





- » Accession is an opportunity to set aside political differences in pursuit of a common goal.
- » After accession, government returns to a pattern of business as usual. It is critical that policy makers take advantage of the accession to make needed reforms.
- » The opportunity is not likely to present itself twice.

"You could be an
Eurosceptic but it was
impossible to believe
that we would not be
part of the European
Union."
- Sinisa Petrovic



- » Reform proceeds well if there is a clear goal such as EU membership and specific objectives such as the implementation of EU Directives.
- » Clear and compelling objectives focus attention
  - » Opening and closing chapters
  - » Benchmarks
- » It is also helpful to have a structured accession process with clear deadlines.

"Not only do [the EU] want the substance, they want the form. I could critique the EU accession process. There was an insistence on formal issues that was sometimes difficult. But, even if it is complicated and maybe even unnecessary, the good things prevail. " - Sinisa Petrovic



»The presence of political will and a commitment to reform makes it more likely that reform challenges can be conducted successfully.

"2005 Declaration of fundamental principles of negotiation of full membership of republic of Croatia in the EU"

» It will also enhance implementation and the quality and effectiveness of the reform process.

This could have been a nightmare if there were not a coalition in place.
The coalition process ensured that work that needed to be done could not be obstructed by any political party.



## Insights 4: the same time, an effective strategy for involving stakeholders is essential..

- » The collaboration of stakeholders is critical to effective reform
- » Active communication with stakeholders is needed to educate and to build consensus
- » Reforms are more successful and sustainable when there is good collaboration between private and public sector stakeholders.

"You need a team in the Ministry to coordinate the reform. Its structure should be minimal but it should be efficient and have power and autonomy. There's no need to create unnecessary structures it is better to use light and flexible groups." - Damir Kaufman



- » Different interests can conflict and block reform.
- » Where a blockage emerges, the government needs to step in and make judicious use of its power to remove roadblocks and clear the way for progress.
- » Such intervention should be fair and limited in scope and time.

They said "You know, if you want to be part of the EU you have to use the Directives fully." But they issued these Directives in 1978! I didn't know why they asked us for that. We use IAS, why should we use the old stuff?

## Insight 6: international rules need to be localized

- » Countries need to find a way to make the EU Directives operational at the local level
- » Each country will likely have different solutions to their implementation.
- » Local stakeholder engagement is the key to effective localization.
- »The measure of the quality of transposition is not just a legal text but a change in actual practice.

"Everything was started by a question addressed to the EU on whether all companies could use international standards. The response was that this was not a good idea. They found it hard to imagine that a small coffee shop might produce their reports according to big international standards." - Ivan Cevizovic

## Insights 7: The ability to consider new approaches is essential

- » In an accession, all parties need to be able to consider new approaches.
- » Croatia had a tradition of government control over financial reporting. Yet, it recognized the role of private sector stakeholders.
- » In contrast, an audit profession that previously operated with extensive independence needed to assimilate the need for greater public oversight.

"Under socialism, the idea was centralization.

That left us with a strong centralized reporting infrastructure.

From a practical point of view, that was a really good thing."

- Damir Kaufman

### Insight 8: it takes time for new institutions to become effective

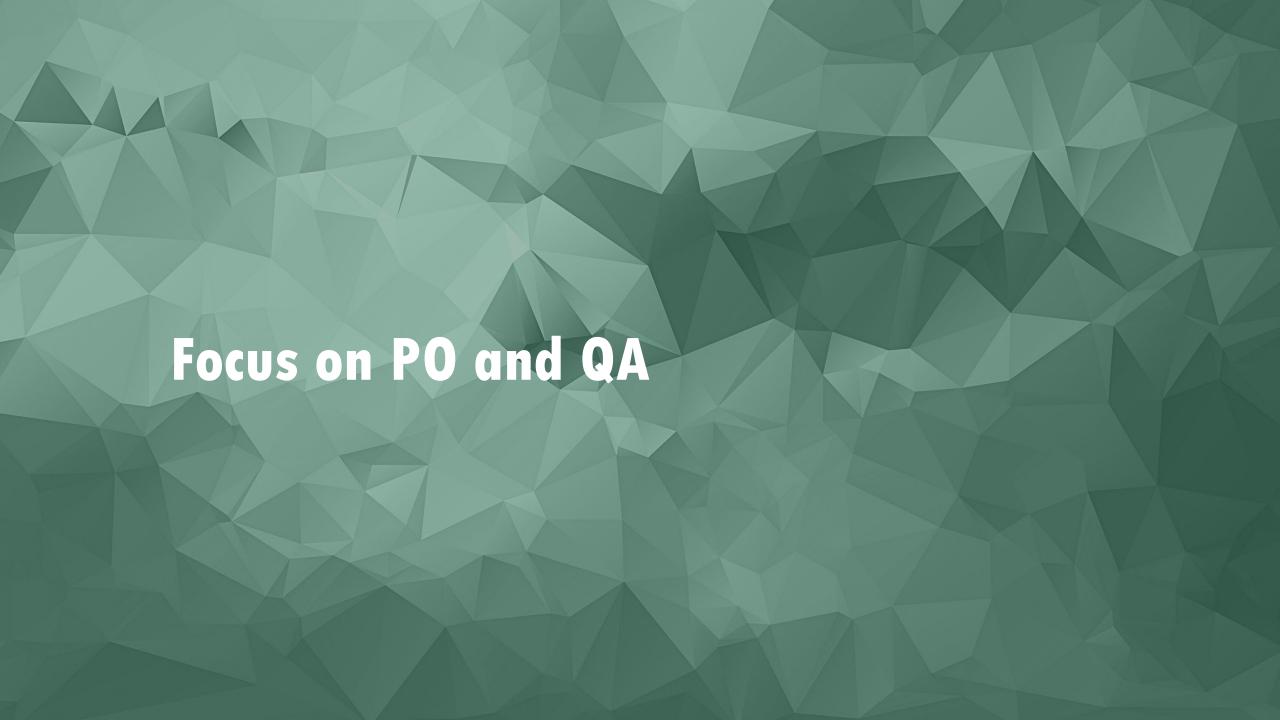
- » Croatia had no self-regulatory tradition in reviewing auditors work
- » It was difficult to introduce self-regulation to the audit profession on quality assurance
- » The challenge was not principally a technical one since successful models exist.
- » The challenge was developing effective working relationships between institutions such as audit chamber, government, and members of the accounting profession.

"Of course nobody
wanted to be checked.
Auditors had never
been subject to quality
assurance and were
afraid."
- Tihana Mavric



- » EU membership is granted at one particular instant.
- » Yet, accession should result in the emergence of a continuing process of transposition, adaptation, integration and reform.

After accession new directives were issued by the EU. The transposition process has to continue, without the goodwill and cooperation will that EU accession creates. Individual objectives might prevail. Keeping a reform and communication structure communication is essential



## **Public Oversight**

- » Croatia decide for committee rather than a new institution
- » The MoF wanted to accompany the development of this new body and make sure that it was going in the right direction
- » Resources constraints
- » Independent members appointed from different horizons
- » Built with the assistance of the WB in the form of a grant

"Each member country has to identify a model, create an institution and comply in its own way in the area of public oversight

## **Quality Assurance**

- » Finding the right people and being able to pay them
- » Getting methodology and assistance
- » Having first a communication/educational approach
- » Communicate on future enforcement
- » Built with the assistance of the WB in the form of a grant

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# THANK YOU FOR YOUR ATTENTION AND HAVE A GREAT READ!