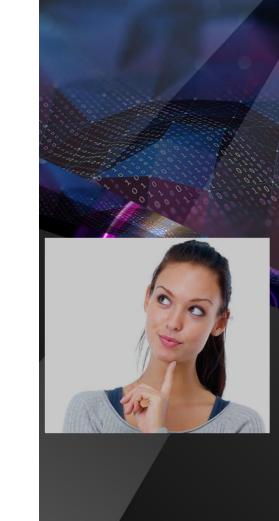


# The Future of Finance

CIMA Professional Qualification: Competency Framework and Syllabus

# Objectives

- Introduction to research
- Overview of changes and updates to the CGMA Competency Framework and CIMA Professional Qualification
- Why mindsets matter
- Identify key topics new to the 2019 Syllabus at each level
- How technology, automation and digitalisation are incorporated into the syllabus



# Future of Finance Research

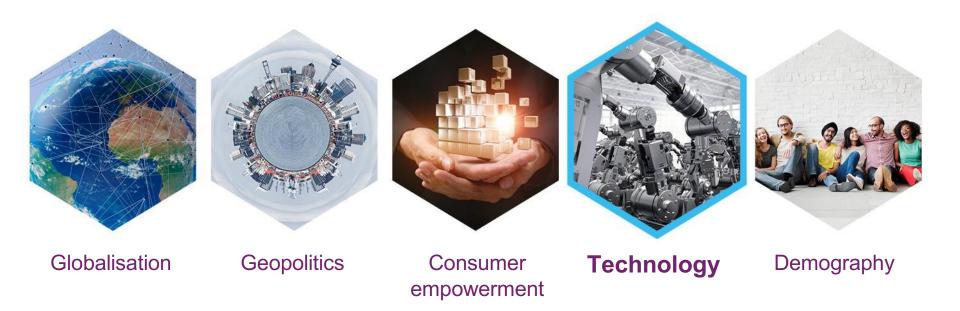
Background

Relevant and rigorous research that provides insights into the future of finance and updates both the CGMA Competency Framework and CIMA Professional Qualification

# The research

- A three-stage process that provides rigour and validity
- Employer interviews with senior finance professionals across a wide range of industries, sizes and locations
- A series of employer round table events to test initial findings-50 held globally
- A global survey to members, students, academics and other key stakeholders to verify findings – 5,000 responses received

# Research indicates change is driven by...



# Creating a vision for the future

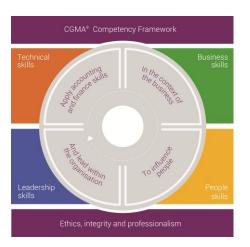


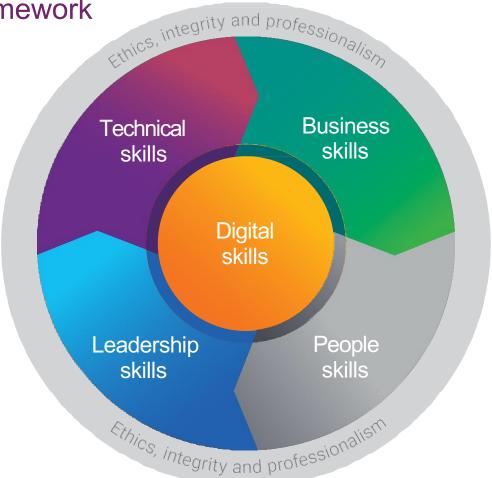




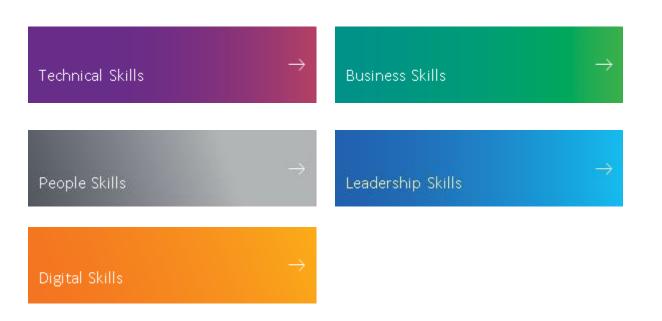


Revised CGMA Competency Framework





# Knowledge areas of the CGMA Competency Framework



# **Proficiency Levels**

Foundational (Entry Level)

Intermediate (Supervisor/Manager)

Advanced (Senior Manager)

Expert (Executive/C-suite)

# Technical Skills

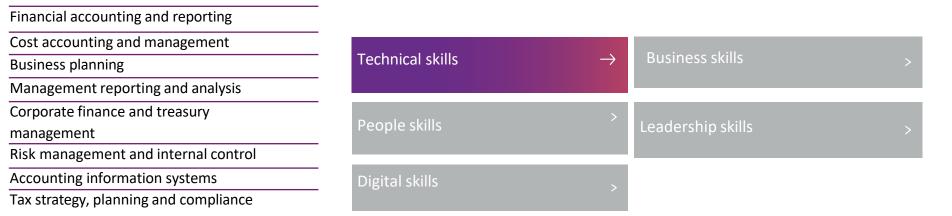
Foundational: This requires a basic understanding of the business structures, operations and financial performance, and includes responsibility for implementing and achieving results through own actions rather than through others.

Intermediate: This requires a moderate understanding of overall business operations and measurements, including responsibility for monitoring the implementation of strategy. This has limited or informal responsibility for colleagues and/or needs to consider broader approaches or consequences.

analytical skills and the ability to advise on strategic options for the business. This includes formal responsibility for colleagues and their actions; and that their decisions have a wider impact.

Advanced: This requires strong understanding of the organisation's environment, current strategic position and direction with strong

Expert: This requires expert knowledge to develop strategic vision and provide unique insight in to the overall direction and success of the organisation. This has formal responsibility for business areas and his/her actions and decisions have a high-level strategic impact.



# Cost Accounting and Management Digital Costing

This is the process of recording costs related to digital products and services, for decision-making in the organisation

# Foundational

 Understand the basic features of digital products and apply costing techniques to digital products

# Intermediate

- Analyse the structure, behaviour and drivers of digital products and digital channels.
- Apply costing techniques to digital channels

# Advanced

- Analyse the structure, behaviour and drivers of bundled products that combine digital and non-digital features
- Apply costing techniques to the profitability of omnichannels.

# Expert

 Advise on costing methodologies and systems for products and channels that have both digital and non-digital features.

# **Digital Skills**

Foundational: This requires a basic understanding of the business structures, operations and financial performance, and includes responsibility for implementing and achieving results through own actions rather than through others.

Intermediate: This requires a moderate understanding of overall business operations and measurements, including responsibility for monitoring the implementation of strategy. This has limited or informal responsibility for colleagues and/or needs to consider broader approaches or consequences.

Advanced: This requires strong understanding of the organisation's environment, current strategic position and direction with strong analytical skills and the ability to advise on strategic options for the business. This includes formal responsibility for colleagues and their actions; and that their decisions have a wider impact.

Expert: This requires expert knowledge to develop strategic vision and provide unique insight to the overall direction and success of the organisation. This has formal responsibility for business areas and his/her actions and decisions have a high-level strategic impact.



# **Digital Visualisation**

This is the process of applying existing and developing new visualisation solutions and dashboards to provide solutions for specific business techniques.

# Foundational

 Apply visualisation techniques and tools for existing data set and applications

### Intermediate

- Use multiple visualisation techniques and languages for existing and new analytics applications and processes
- Develop simple dashboards

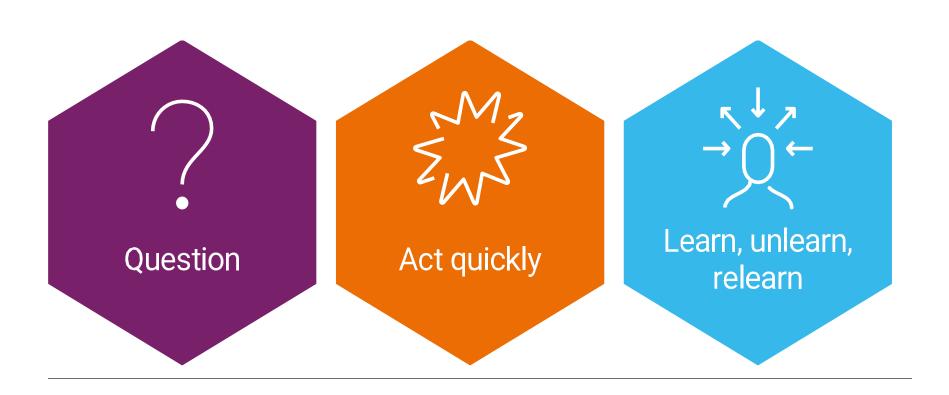
### Advanced

 Develop new visualisation solutions and advanced dashboards

# Expert

- Define best visualisation approach and solutions for specific business issues.
- Use multiple techniques to create interactive dashboards

# A finance professional mindset for the digital age



Syllabus in the context of the structure and shape of the finance function

Beyond the scope of the syllabus To be covered by CPD

Strategic Level

Management Level

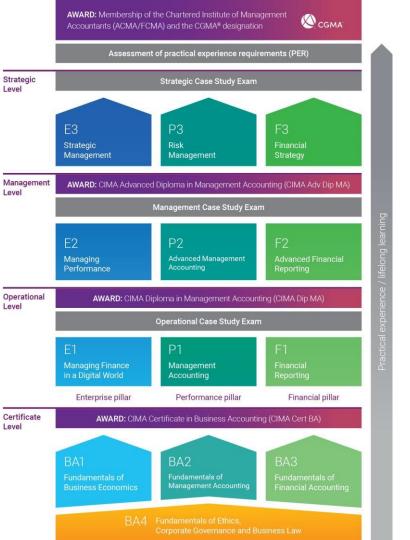
**Operational Level** 

Strategic Leadership of the finance team to achieve desired impact

Strategic Partnership through interaction with internal and external stakeholders to influence and shape how the organisation creates and preserves value

Technical specialists generate insights about value creation and preservation in their respective areas

Managing processes and applying accounting rules to assemble and extract data to provide information and insight



# Highlights of Changes in 2019 Syllabus: new topics in bold

### E3: Strategic Management

- A. The strategy process
- B. Analysing the organisational ecosystem
- C. Generating strategic options
- D. Making strategic choices
- E. Strategic control
- F. Digital strategy

# **E2: Managing Performance**

- A. Business models and value creation
- B. Managing people performance
- C. Managing projects

### E1: Managing Finance in a Digital World

- A. Role of the finance function
- B. Technology in a digital world
- C. Data and information in a digital world
- D. Shape and structure of the finance function
- E. Finance interacting with the organisation

### P3: Risk Management

- A. Enterprise risk
- B. Strategic risk
- C. Internal controls
- D. Cyber risks

### **P2: Advanced Management Accounting**

- A. Managing the costs of creating value
- B. Capital investment decision making
- C. Managing and controlling the performance of organisational units
- D. Risk and control

### P1: Management accounting

- A. Cost Accounting for decision and control
- B. Budgeting and budgetary control
- C. Short-term commercial decision-making
- D. Risk and uncertainty in the short term

### F3: Financial Strategy

- A. Financial policy decisions
- B. Sources of long term funds
- C. Financial risks
- Business valuation

### F2: Advanced Financial Reporting

- A. Financing capital projects
- B. Financial reporting standards
- C. Group accounts
- Integrated reporting
- E. Analysing financial statements

### F1: Financial Reporting

- A. Regulatory environment of financial reporting
- 3. Financial statements
- C. Principles of taxation
- D. Managing cash and working capital

# Heat map of changes to syllabus

# Strategic Management

New content added and some existing content dropped

# Managing Performance

New content added and some existing content dropped

# Managing Finance in a Digital World

New content and orientation

# Risk Management

New content and some existing content moved to Financial Strategy

# Advanced Management Accounting

Same broad areas

# Management Accounting

Same broad areas but with digital focus

# Financial Strategy

Financial Strategy from Risk Management and digital focus for existing content

# Advanced Financial Reporting

New content and digital focus for existing content

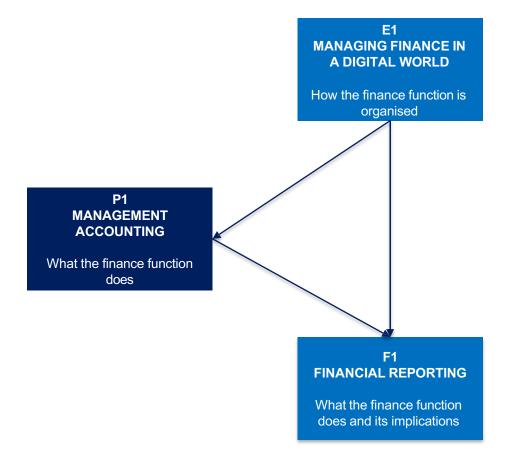
# Financial Reporting

Minimal change

# **Operational Level Summary**

On completion candidates should be able to work with others in the organisation and use appropriate data and technology to: translate medium term decisions into short term actionable plans; analyse new situations that arise in the short term to support decisions that create further value for the organisation; evaluate and manage risks associated with the short term; and report on the performance, position and prospects of organisations.

- Narrow scope
- Financial but some quantitative nonfinancial information
- Past and present
- Short term
- Implementation of decisions and analysis of short-term decisions
- Internal orientation
- Focus on details rather than the big picture
- Information and some insight



# **E1**

# **2015 SYLLABUS**

# E1: Organisational Management A Introduction to organisations B Managing the finance function C Managing technology and information D Operations management E Marketing F Managing human resources

# **2019 SYLLABUS**

	E1: Managing Finance in a Digital World			
<b>\</b>	Α	Role of the finance function •	20%	
	В	Technology in a digital world	20%	
	С	Data and information in a digital world	20%	
	D	Shape and structure of the finance function	20%	
<b>\</b>	Е	Finance interacting with the organisation	20%	

No longer in the syllabus

In the previous syllabus

New to the updated syllabus

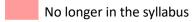
In the previous syllabus but now with digital focus

The approach has been modified in the new E1 A to bring additional focus on digital issues

# P1

# **2015 SYLLABUS**

### **P1: Management Accounting P1: Management Accounting** Α Α Cost accounting systems Cost accounting for decision and control 30% В Budgeting and budgetary control Budgeting and budgetary control 25% Short-term decision making Short-term commercial decision making 30% Dealing with uncertainty in the short term D D Risk and uncertainty in the short term 15%



In the previous syllabus

New to the updated syllabus

In the previous syllabus but now with digital focus

 The approach has been modified in the new P1 to focus on digital issues

**2019 SYLLABUS** 

# F1

# **2015 SYLLABUS**

### **F1: Financial Reporting** F1: Financial Reporting & Taxation Regulatory environment Α Regulatory environment of financial reporting 10% Financial accounting and reporting В Financial statements\* 45% В C Working capital and cash management Principles of taxation 20% D Fundamentals of business taxation Managing cash and working capital 25%

**2019 SYLLABUS** 

No longer in the syllabus

In the previous syllabus

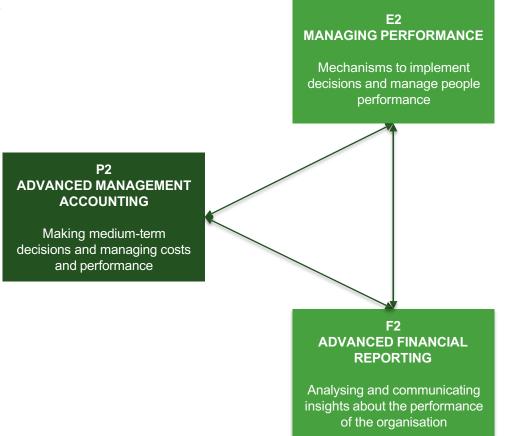
New to the updated syllabus

<sup>\*</sup> Group accounts have been removed from the previous syllabus and placed in F2

# Management Level Summary

On completion candidates should be able to use data and relevant technology to: manage organisational and individual performance; translate long term decisions into medium-term plans; allocate resources to implement decisions; monitor and report implementation of decisions; provide feedback up and down the organisation; prepare and interpret financial statements to show the performance, position and prospects of their organisations.

- Wider scope
- Integrated within limits
- Financial and quantitative non-financial
- Link present to past and future
- Medium term
- Monitor implementation of decisions
- Internal (whole organisation)
- Lesser detail but broader picture
- Insight





# E2: Project and Relationship Management A Introduction to strategic management\* B Human aspects of organisations C Managing relationships D Managing change through projects

No longer in the syllabus

In the previous syllabus

New to the updated syllabus

# **2019 SYLLABUS**

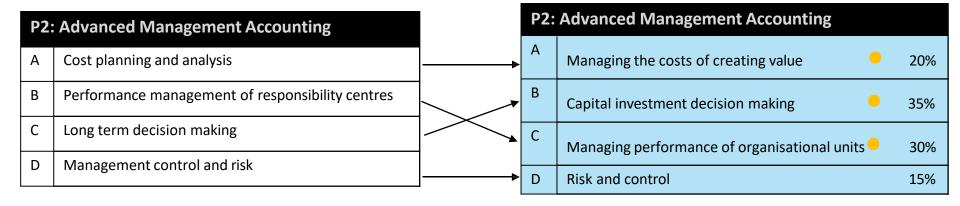
	E2:	E2: Managing Performance					
	Α	Business models and value creation 30%					
<b>~</b>	В	Managing people performance 40%					
7	С	Managing projects 30%					

<sup>\*</sup> Introduction to strategic management has been incorporated into E3

# **P2**

# **2015 SYLLABUS**

# **2019 SYLLABUS**



No longer in the syllabus

In the previous syllabus

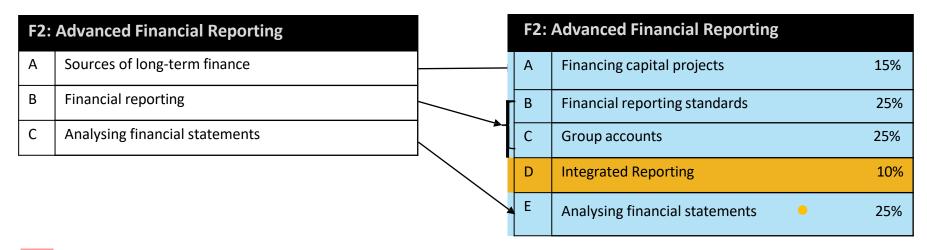
New to the updated syllabus

In the previous syllabus but now with digital focus

# **F2**

# **2015 SYLLABUS**

# **2019 SYLLABUS**



No longer in the syllabus

In the previous syllabus

New to the updated syllabus

In the previous syllabus but now with digital focus

# Strategic Level Summary

On completion candidates should be able to: support organisational leaders to craft strategy; evaluate and manage risks that might prevent organisations from successfully implementing strategy; value organisations; and source financial resources required to implement of strategy.

- Wide scope
- Fully Integrated
- Financial and both quantitative and qualitative non-financial
- Future and some present
- Long term
- Decision making
- External combined with internal (whole organisation)
- Aggregate (less details)
- Influence

# E3 STRATEGIC MANAGEMENT

Formulate strategy and create conditions for successful implementation

### P3 RISK MANAGEMENT

Analyse, evaluate and manage strategic, operational and cyber risks

# F3 FINANCIAL STRATEGY

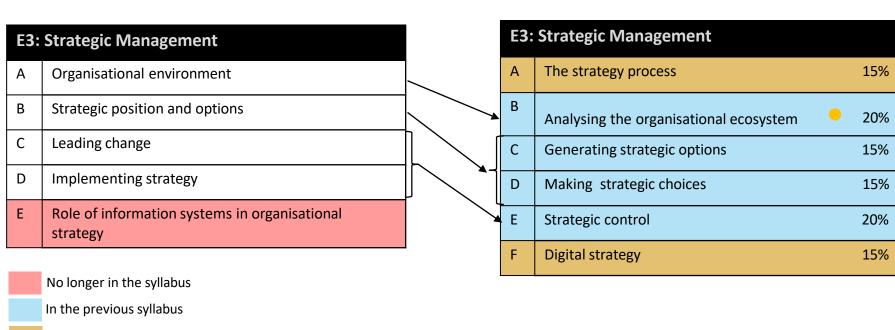
Create financial strategy, evaluate and manage financial risk and assess organisational value



In the previous syllabus but now with technology focus

New to the updated syllabus

# **2019 SYLLABUS**





P3:	P3: Risk Management				
А	Risk identification and evaluation				
В	Responses to strategic risk				
С	Internal controls to manage risks				
D	Cash flow risks* (Moved to New F3)				
Е	Capital investment decision risks* (Moved to New F3)				

- No longer in the syllabus
- In the previous syllabus
- New to the updated syllabus

# **2019 SYLLABUS**

	P3:	P3: Risk Management			
•	Α .	Enterprise risk	25%		
•	В	Strategic risk	25%		
•	. C	Internal controls	25%		
	D	Cyber risks	25%		

<sup>\*</sup> Cash flow risks and capital investment decision risks have been moved from P3 to F3 and relabelled as Financial Risks.



### F3: Financial Strategy F3: Financial Strategy Financial policy decisions 15% Α Formulating financial strategy Sources of long term funds В 25% В Financing and dividend decisions Financial risks 20% C Corporate finance D 40% **Business valuation**

- No longer in the syllabus
- In the previous syllabus
- New to the updated syllabus
- In the previous syllabus but now with focus on intangibles

1. Financial risks have been introduced into this model. It comprises cash flow risks and capital investment decision risks that was in P3 of the 2015 syllabus

**2019 SYLLABUS** 

2. Additional focus is being placed on Valuation of Intangibles under business valuation



# Blueprints workshop CIMA Professional Qualification

